PUBLIC NOTICE

PUBLIC NOTICE is hereby given that a special meeting of the Common Council of the City of Platteville shall be held on Tuesday, May, 9 2017 at 5:15 PM in the Police Department Conference Room, 165 N. 4th Street, Platteville, WI.

COMMON COUNCIL AGENDA

I. CALL TO ORDER

- II. ROLL CALL
- III. WORK SESSION Long Range Financial Plan 3 [2/28/17]

IV. ADJOURNMENT

*Just a reminder that the Council Member photo is scheduled for 6:45pm, please meet at City Hall.

If your attendance requires special accommodation, write City Clerk, P.O. Box 780, Platteville, WI 53818 or call (608) 348-9741 Option 6.



May 9, 2017

Sale Day Report for

City of Platteville, Wisconsin \$1,375,000 General Obligation Street Improvement Bonds, 2017A



Prepared by:

Dawn Gunderson-Schiel, CPFO, CIPMA Senior Municipal Advisor/Vice President

and

Philip Cosson, CIPMA Senior Municipal Advisor/Director

Sale Day Report – May 9, 2017

City of Platteville, Wisconsin \$1,375,000 General Obligation Street Improvement Bonds, 2017A

To finance the cost of street improvements.			
S&P Global Ratings "AA-"			
4			
BOK Financial Securitie	es, Inc., Milwaukee, W	íisconsin	
Low Bid 2.9095%	High Bid 3.0329%	Interest Difference \$19,827	
	S&P Global Ratings "A 4 BOK Financial Securitie Low Bid	S&P Global Ratings "AA-" 4 BOK Financial Securities, Inc., Milwaukee, W Low Bid High Bid	

Summary of Results:	Results of Sale
Principal Amount:	\$1,375,000
Underwriter's Discount:	\$17,875
Reoffering Premium:	\$31,235
True Interest Cost:	2.9173%
Costs of Issuance:	\$34,362
Yields:	1.550%-3.350%
Total P&I	\$1,903,163

Notes:	The P&I amount show above does not reflect the deposit to debt
	service amount of \$13,360.

	Closing	Date:	June	1,2017
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Common Council	Adopt a resolution awarding the sale of \$1,375,000 General
Action:	Obligation Street Improvement Bonds, 2017A.

Attachments:	Bid Tabulation
•	Sources and Uses of Funds
•	Updated Debt Service Schedules
•	Tax Impact Schedule
•	Rating Report

• BBI Graph



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BID TABULATION

\$1,395,000* General Obligation Street Improvement Bonds, 2017A

City of Platteville, Wisconsin

SALE: May 9, 2017

AWARD: BOK FINANCIAL SECURITIES, INC.

Rating: S&P Global Ratings "AA-"

BBI: 3.82% Bank Qualified

	MATURITY		REOFFERING		NET INTEREST	TRUE INTEREST
NAME OF BIDDER	(September 1)	RATE	YIELD	PRICE	COST	RATE
BOK FINANCIAL				\$1,409,613.60	\$518,498.90	2.9095%
SECURITIES, INC.						
Milwaukee, Wisconsin	20211	1.550%	1.550%			
,	20221	1.550%	1.550%			
Community First Bank	2023 ²	1.900%	1.900%			
· · · · · · · · · · · · · · · · ·	2024^{2}	1.900%	1.900%			
	2025	3.000%	2.000%			
	2026	3.000%	2.100%			
	2027	3.000%	2.200%			
	2028 ³	3.000%	2.600%			
	2029 ³	3.000%	2.600%			
	2030 ³	3.000%	2.600%			
	20314	3.000%	3.000%			
	20324	3.000%	3.000%			
	20334	3.000%	3.000%			
	2034 ⁵	3.350%	3.350%			
	2035 ⁵	3.350%	3.350%			
	2036 ⁵	3.350%	3.350%			

* Subsequent to bid opening the issue size was decreased to \$1,375,000. Adjusted Price - \$1,388,360.00 Adjusted Net Interest Cost - \$514,802.50

Adjusted TIC - 2.9173%

¹\$100,000 Term Bond due 2022 with mandatory redemption in 2021.

² \$100,000 Term Bond due 2024 with mandatory redemption in 2023.

³ \$300,000 Term Bond due 2030 with mandatory redemption in 2028-2029.

⁴ \$300,000 Term Bond due 2033 with mandatory redemption in 2031-2032.

⁵ \$300,000 Term Bond due 2036 with mandatory redemption in 2034-2035.

NAME OF BIDDER	MATURITY (September 1)	RATE	REOFFERING YIELD	PRICE	NET INTEREST COST	TRUE INTEREST RATE
				<i>***</i>	¢	2.00200/
NORTHLAND SECURITIES, INC.				\$1,389,969.45	\$529,508.68	2.9929%
Minneapolis, Minnesota	2021	2.000%				
	2022	2.000%				
	2023	2.000%				
	2024	2.000%				
	2025	2.250%				
	2026	2.250%				
	2027	3.000%				
	2028	3.000%				
	2029	3.000%				
	2030	3.000%				
	2031	3.000%				
	2032	3.000%				
	2033	3.000%				
	2033	3.375%				
	2034	3.375%				
	2036	3.375%				
BANKERS' BANK				\$1,385,235.00	\$533,166.25	3.0138%
Madison, Wisconsin	2021	1.650%				
	2022	1.650%				
	2023	1.950%				
	2024	1.950%				
	2025	2.300%				
	2026	2.300%				
	2020	2.600%				
	2027	2.600%				
	2028	2.900%				
	2029	2.900%				
	2030	3.100%				
	2031	3.100%				
	2033	3.300%				
	2034	3.300%				
	2035	3.500%				
	2036	3.500%				

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NAME OF BIDDER	MATURITY (September 1)	RATE	REOFFERING YIELD	PRICE	NET INTEREST COST	TRUE INTEREST RATE
NAME OF BIDDER		KATE	TILLD			
BAIRD				\$1,407,373.70	\$538,326.30	3.0329%
Milwaukee, Wisconsin	2021	3.000%				
,	2022	3.000%				
	2023	3.000%				
	2024	3.000%				
	2025	3.000%				
	2026	3.000%				
	2027	3.000%				
	2028	3.000%				
	2029	3.000%				
	2030	3.000%				
	2031	3.000%				
	2032	3.000%				
	2033	3.250%				
	2034	3.250%				
	2035	3.375%				
	2036	3.375%				



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Sources and Uses of Funds

Capital Improvement Plan Debt Issue Summary Separate W&L Revenue Bonds EALTEVILLE WISCONSIN							
Preliminary Sizing Final Sizing							
	Levy	Series 2017A	Levy	Series 2017A			
Capital Projects		G.O. Bonds		G.O. Bonds			
Streets & Storm Sewer Improvements	1,497,951	1,497,951	1,497,951	1,497,951			
		0		0			
Subtotal Capital Projects	1,497,951	1,497,951	1,497,951	1,497,951			
Less Funds on hand from prior debt issue	(158,105)	(158,105)	(158,105)	(158,105)			
Underwriter Premium (Built into Rates)			(31,235)	(31,235)			
Deposit to Debt Service			13,360	13,360			
Estimated Issuance Expenses							
Municipal Advisor (Ehlers)	16,500	16,500	16,500	16,500			
Bond Counsel (Quarles & Brady LLP)	8,500	8,500	8,250	8,250			
Rating Fee (S&P Global)	11,500	11,500	9,025	9,025			
Paying Agent	675	675	587	587			
Contingency	0	0	0	0			
Maximum Underwriter's Discount	17,438	17,438	17,875	17,875			
Estimated Cost of Issuance	37,175	37,175	34,362	34,362			
Underwriting Discount Allowance ²	17,438	17,438	17,875	17,875			
Total Financing Required	1,394,458	1,394,458	1,374,208	1,374,208			
Estimated Interest Earnings ³	(837)	(837)	(837)	(837)			
Rounding	1,379	1,379	1,630	1,630			
NET ISSUE SIZE	1,395,000	1,395,000	1,375,000	1,375,000			

¹Includes Street Reconstruction, Street Pavement Rehabilitation, Storm water improvements ²Discount allowance of1.25% for G.O. Bonds

³Assumes 0.25% interest earnings for three months on temporary investment of funds.

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Projected Debt Service Impact of 2017 CIP Separate Water & Sewer Revenue Bonds

FINAL SALE RESULTS



Projected Tax

Rate for Debt

Service

2.56

3.07

3.02

3.02

3.05

3.29

3.27

1.31

1.30

1.03

0.46

0.50

0.16

0.16

0.15

0.15

0.14

0.13

0.13

0.12

0.00

0.00

0.00

0.00

0.00

Year

2017

2018

2019

2020

2021

2022

2023

2024

2025

2026

2027

2028

2029

2030

2031

2032

2033

2034

2035

2036

2037

2038

2039

2040

2041

TOTALS

Net Debt

Service Levy

1,473,517

1,796,918

1,806,235

1,835,863

1,911,863

2,101,169

2,122,709

863,444

875,108

750,904

338.393

371,893

125,050

122,050

119,050

116,050

113,050

110,050

106,700

103,350

(50,736)

Percent

Change

15.82%

21.95%

0.52%

1.64%

4.14%

9.90%

1.03%

-59.32%

1.35%

-14.19%

-54.94%

9.90%

-66.37%

-2.40%

-2.46%

-2.52%

-2.59%

-2.65%

-3.04%

-3.14%

Future Issue Debt Service and Levy Impact **Existing Debt Only** Projected Tax Levy Deposit Less **Equalized Value** eries 2017A Net Debt Annual P&I Rate for Debt \$1,375,000 to Debt Projection Abatement Service Levy Bonds Payment BQ Service Service (TID OUT) Sources Rates Interest Total Prin (9/1) Year 1,473,517 2.56 574,874,400 4.10% 2,435,400 (961, 883)2017 (13,360) 1.95% 2,326,328 (565,737)1,760,591 3.00 49,688 49,688 36,328 586,086,488 2018 2.96 39,750 39,750 39,750 1.91% 2,407,964 (641,479) 1,766,485 597,298,575 2019 39,750 2,258,574 (462,461) 1,796,113 2.95 39,750 39,750 1.88% 608,510,663 2020 89,750 89,750 2,527,967 (705,854) 1,822,113 2.91 50,000 1.550% 39,750 3.04% 2021 627,025,650 88,975 88,975 2.863.936 (851,741) 2,012,194 3.15 50,000 1.550% 38,975 2022 638,237,738 1.79% 2,034,509 3.13 50,000 1.900% 38,200 88,200 88,200 2023 649,449,825 1.76% 2,794,470 (759, 961)87,250 1.365.290 (589,096) 776,194 1.17 50,000 1.900% 37,250 87,250 2024 660,661,913 1.73% 111.300 1.352.848 (589,040) 763,808 1.14 75,000 3.000% 36,300 111.300 671,874,000 1.70% 2025 0.85 3.000% 34,050 134,050 134,050 1,204,790 (587, 936)616,854 100,000 2026 726,793,288 8.17% 131,050 131,050 3.000% 31,050 897,415 (690,072) 207,343 0.28 100,000 2027 738,005,375 1.54% 128.050 28,050 128,050 243,843 0.33 100,000 3.000% 782,425 (538,582) 2028 749,217,463 1.52% 125,050 100,000 3.000% 25,050 125,050 0.00 2029 760,429,550 1.50% 269,885 (269,885) 0 100,000 3.000% 122,050 22.050 122,050 2030 771,641,638 1.47% 266,863 (266,863) 0 0.00 100.000 3.000% 19,050 119,050 119,050 782,853,725 1.45% 273,250 (273,250) 0 0.00 2031 100,000 3.000% 16,050 116,050 116,050 2032 794,065,813 1.43% 264,125 (264,125) 100,000 3.000% 13,050 113,050 113,050 (254,750) 2033 805,277,900 1.41% 254,750 10,050 110,050 110,050 100,000 3.350% 1.39% 2034 816,489,988 6,700 106,700 106,700 100.000 3.350% 1.37% 2035 827,702,075 103,350 100.000 3.350% 3,350 103,350 2036 838,914,163 1.35% 1.34% 2037 850,126,250 1.32% 861,338,338 2038 872,550,425 1.30% 2039 1.28% 2040 883,762,513 894,974,600 2041 528,163 1,903,163 24,546,278 (9,272,712) 15,273,566 1,889,803 17,163,369 1,375,000 TOTALS 1,395,000 545,538 1,940,538 Preliminary size

Difference

(20,000)

(17,376)

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RatingsDirect[®]

Summary: Platteville, Wisconsin; General Obligation

Primary Credit Analyst: Jessica Akey, Chicago 312-233-7068; jessica.akey@spglobal.com

Secondary Contact: John A Kenward, Chicago (1) 312-233-7003; john.kenward@spglobal.com

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Rationale

Outlook

Related Research

Summary: Platteville, Wisconsin; General Obligation

Credit Profile		
US\$1.395 mil GO street imp bnds ser 2017A dtd	06/01/2017 due 09/01/2036	
Long Term Rating	AA-/Stable	New
Platteville GO		
Long Term Rating	AA-/Stable	Affirmed
Platteville GO prom nts		
Long Term Rating	AA-/Stable	Affirmed

Rationale

S&P Global Ratings assigned its 'AA-' rating and stable outlook to Platteville, Wis.' series 2017A general obligation (GO) street improvement bonds; and affirmed its 'AA-' rating, with a stable outlook, on the city's existing GO debt.

Platteville's unlimited-tax GO pledge secures the bonds. Officials intend to use bond proceeds to finance storm sewers and street projects.

The rating reflects our opinion of the city's:

- Weak economy, with market value per capita of \$56,233 and projected per capita effective buying income at 61.5%, but that is benefiting from a local stabilizing institutional influence;
- Strong management, with good financial policies and practices under our Financial Management Assessment methodology;
- Adequate budgetary performance, with an operating deficit in the general fund but an operating surplus at the total governmental fund level in fiscal 2015;
- Very strong budgetary flexibility, with an available fund balance in fiscal 2015 of 38% of operating expenditures;
- Very strong liquidity, with total government available cash at 46.4% of total governmental fund expenditures and 2.8x governmental debt service, and access to external liquidity we consider strong;
- Weak debt and contingent liability position, with debt service carrying charges at 16.4% of expenditures and net direct debt that is 182.7% of total governmental fund revenue, but rapid amortization, with 71.7% of debt scheduled to be retired in 10 years; and
- Adequate institutional framework score.

Weak economy

We consider Platteville's economy weak. The city, with an estimated population of 11,593, is located in Grant County. The city benefits, in our view, from a stabilizing institutional influence. The city has a projected per capita effective buying income of 61.5% of the national level and per capita market value of \$56,233. Overall, the city's market value grew by 2.9% over the past year to \$651.9 million in 2016. The county unemployment rate was 4.4% in 2015.

Platteville is in southwest Wisconsin, 60 miles west of Madison and 25 miles northeast of Dubuque, Iowa. While some residents commute into Dubuque for employment, many work in service-related jobs in Platteville. The city is home to

University of Wisconsin-Platteville's campus with a student enrollment of roughly 8,600; we consider the university a stabilizing institution on the local economy.

Leading employers include:

- University of Wisconsin-Platteville (1,400 employees),
- Southwest Health Center (205), and
- Wal-Mart Stores Inc. (330).

The largest components of Platteville's 2016 equalized valuation (EV) consisted of residential (53%) and commercial (40%). The city's assessed value has consistently increased over time, with commercial as the driving factor. Based on current projects underway, management expects these increases to continue.

Strong management

We view the city's management as strong, with good financial policies and practices under our Financial Management Assessment methodology, indicating financial practices exist in most areas, but that governance officials might not formalize or monitor all of them regularly.

Platteville uses historical data and in-house tax projections to assist with setting the budget. Management provides monthly reports on budget-to-actual and investment performance results to the city council. Management also maintains a rolling five-year capital improvement plan that includes detailed timing and funding and is updated annually. Platteville has its own formal investment and fund balance policies, and the fund balance policy calls for the maintenance of reserves at 20% of general fund expenditures. In addition, its formal debt management policy is more restrictive than state limitations; the state's debt limit levy is 5% of EV while the city's total is 3.5% of EV. Platteville does not perform formal long-term financial forecasts, but plans to start this year; this could result in us revising the city's management score to very strong.

Adequate budgetary performance

Platteville's budgetary performance is adequate in our opinion. The city had deficit operating results in the general fund of negative 8.1% of expenditures, but a surplus result across all governmental funds of 3.0% in fiscal 2015.

We have adjusted for routine transfers into the general fund and the removal the expenditure of \$2.69 million of bond proceeds across all governmental funds. The fiscal 2015 general fund results reflect the planned transfer out of \$1.1 million to the capital improvement fund. This is in accordance with Platteville's reserve policy that calls for unassigned balances greater than 20% to be transferred out for capital purposes.

The city adopted a balanced budget for fiscal 2016, as well as break-even results across total governmental funds. Management estimates there will be a slight general fund deficit (\$191,000), reflecting a planned transfer out in accordance with the fund balance policy.

Management reports it is on track to achieve the balanced fiscal 2017 budget in the general and total governmental funds. This budget reduced general fund expenditures by almost 1% and included a 5% levy increase and \$218,000 in new fees.

Management reports that the tax increment district (TID) 6 will likely require support from the general fund for the

next few years, but will not pressure the city's finances. Platteville has room under its levy limits for debt service, allowing the city some revenue flexibility in TID-related debt.

Because of these expectations, we expect budgetary performance to remain adequate.

Very strong budgetary flexibility

Platteville's budgetary flexibility is very strong, in our view, with an available fund balance in fiscal 2015 of 38% of operating expenditures, or \$3.0 million. We expect the available fund balance to remain above 30% of expenditures for the current and next fiscal years, which we view as a positive credit factor.

Although fiscal 2015 audit and 2016 estimates show negative results in the general fund following transfers out for capital projects, we expect budgetary flexibility will likely remain very strong.

Very strong liquidity

In our opinion, Platteville's liquidity is very strong, with total government available cash at 46.4% of total governmental fund expenditures and 2.8x governmental debt service in 2015. In our view, the city has strong access to external liquidity if necessary.

We reduced Platteville's cash by \$1.07 million of bond proceeds that would not be available for liquidity purposes. We recognize the city's access to external liquidity because it has issued bonds frequently over the past 15 years, including GO and revenue bonds and notes. We consider Platteville's investments nonaggressive because it primarily invests in the Wisconsin local government investment pool. Management has not indicated a need to draw down total cash, so we expect liquidity to remain very strong.

The city has two direct purchase bonds (original principal amounts of \$2 million and \$3.7 million), although both are nonrecourse and secured solely by TID revenue. The agreements do not include permissive events or remedies of default. We do not view these are a liquidity risk.

Weak debt and contingent liability profile

In our view, Platteville's debt and contingent liability profile is weak. Total governmental fund debt service is 16.4% of total governmental fund expenditures, and net direct debt is 182.7% of total governmental fund revenue. Approximately 71.7% of the direct debt is scheduled to be repaid within 10 years, which is in our view a positive credit factor.

The city plans to issue \$1.5 million in debt by mid-2018. In addition, Platteville plans to refund and restructure outstanding debt to smooth the debt service; this would include changing the principal structure, possibly leading to less than 65% of its debt amortizing in 10 years. For this reason, the city's debt score could weaken to very weak in the next two years.

Platteville's pension contributions totaled 2.3% of total governmental fund expenditures in 2015. The city made its full annual required pension contribution in 2015.

Eligible Platteville employees participate in the Wisconsin Retirement System, a multiemployer, defined-benefit pension plan; it is funded 98.2% in fiscal 2015. Retirees can stay on the city's health care plan until eligible for Medicare; they, however, are responsible for the full cost of the premium, which is an implicit subsidy of the city.

Adequate institutional framework

The institutional framework score for Wisconsin cities and villages with a population less than 25,000 is adequate.

Outlook

The stable outlook reflects S&P Global Ratings' opinion of Platteville's very strong budgetary flexibility, strong management conditions, and very strong liquidity during the two-year outlook period. Because of these stabilizing factors, we do not expect to raise or lower the rating over the outlook period.

Upside scenario

We could raise the rating if the city were to produce consistently strong performance results and significantly improve wealth and income, to levels comparable to those of higher-rated peers.

Downside scenario

We could lower the rating if Platteville cannot produce at least adequate performance results over the next two fiscal years, reserves were to deteriorate significantly to levels we no longer consider very strong, or the weak debt profile were to begin to pressure finances.

Related Research

- 2016 Update Of Institutional Framework For U.S. Local Governments
- Incorporating GASB 67 And 68: Evaluating Pension/OPEB Obligations Under Standard & Poor's U.S. Local Government GO Criteria, Sept. 2, 2015
- S&P Public Finance Local GO Criteria: How We Adjust Data For Analytic Consistency, Sept. 12, 2013
- Alternative Financing: Disclosure Is Critical To Credit Analysis In Public Finance, Feb. 18, 2014

Certain terms used in this report, particularly certain adjectives used to express our view on rating relevant factors, have specific meanings ascribed to them in our criteria, and should therefore be read in conjunction with such criteria. Please see Ratings Criteria at www.standardandpoors.com for further information. Complete ratings information is available to subscribers of RatingsDirect at www.globalcreditportal.com. All ratings affected by this rating action can be found on the S&P Global Ratings' public website at www.standardandpoors.com. Use the Ratings search box located in the left column.

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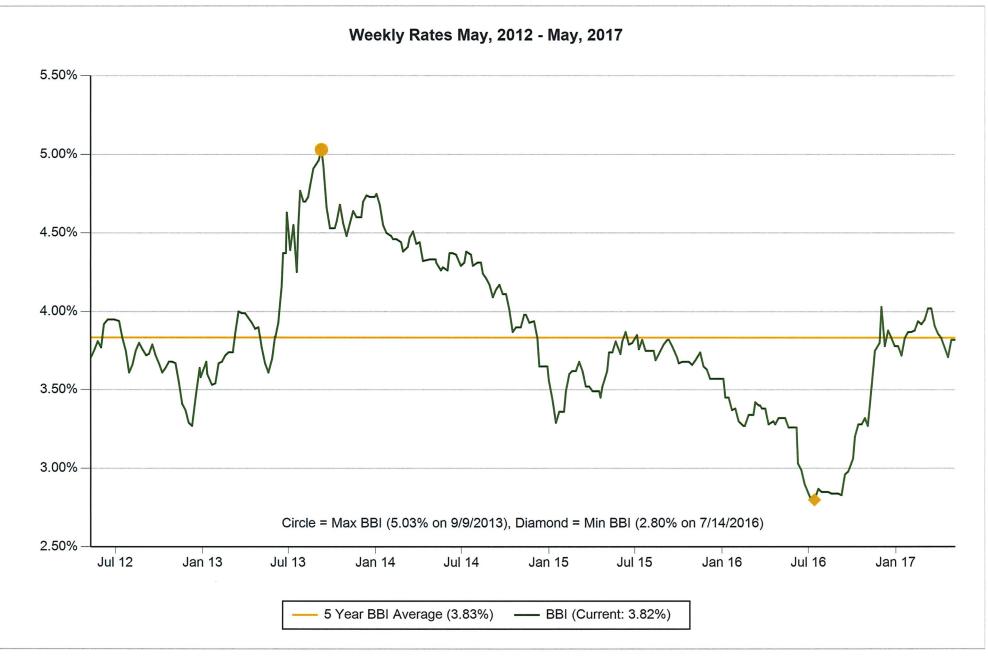
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5 YEAR TREND IN MUNICIPAL BOND INDICES



The Bond Buyer "20 Bond Index" (BBI) shows average yields on a group of municipal bonds that mature in 20 years and have an average rating equivalent to Moody's Aa2 and S&P's AA.

